

**DEAR BUSINESS PARTNERS
AND FRIENDS,**

It is only a few days until Christmas, and another year is almost over. For some, this comes as something of a surprise every year, which means a certain amount of stress. Other people are pleased that they will soon have time to just relax and catch their breath.

We at Müller are somewhere between the two. However, Christmas and the end of the year are also the time when we like to say thank you. For an exciting and fulfilled year with lots of positive happenings. And for the

successful cooperative partnership with you, and for your loyalty.

But today, we'd also like to say a special thank-you to our parents as well. For what they have created. And for what my brother Jürgen and I have been able to continue developing with success for a number of years now.

A lot of entrepreneurs are probably driven by the almost primal urge to create something permanent, something of value. For our staff and their families – and also for the region. However, there is also the strong desire to create something lasting for oneself and for the next generation(s) – in other words, for the family. A family company ... ideally, a successful

MERRY CHRISTMAS!

one. Our parents invested a tremendous amount of time, heart and soul in achieving this goal. Fortunately, very sustainably. 2017 has been a very special year for us, both as a family and as a family company. We were fortunate enough to celebrate our 25th anniversary. We also completed the construction of and moved into the new Müller plant in Zimmern o. R.



MILESTONES

1992 – 1996	1997 – 2003	2004 – 2007	2008 – 2010	2011 – 2012	2013 – 2016	20.10.2017
						
<ul style="list-style-type: none"> // Peter and Brigitte Müller founded the company literally as a "garage company" // First hydraulic units were built 	<ul style="list-style-type: none"> // Moving to first own company building // The first employees // Revenue > 1 million DEM! // Development of first compact high-pressure units 	<ul style="list-style-type: none"> // Jürgen Müller joined the company // The combiloop brand was launched // Müller Hydraulik Service became Müller Hydraulik 	<ul style="list-style-type: none"> // Martin Müller joined the company // Internationalization // Moving to Villingendorf // Innovation: combistream // Revenue > 3 million euro 	<ul style="list-style-type: none"> // Product design pioneer – combiloop CL3 initiates a new philosophy in the segment // Mission: Increasing efficiency for the industry 	<ul style="list-style-type: none"> // Company succession within the family // New product range // Market leadership // Revenue > 6.5 million euro // Müller Hydraulik became Müller 	<ul style="list-style-type: none"> // 25th anniversary of the company // Inauguration of our new headquarters with you!

On 20.10.2017, we combined these two milestones in a very special celebration with you. One of the event highlights, certainly for us as a family and as industrialists, was cutting the special ribbon for the factory together. This particular act was an opportunity for us to stop and take stock



for a short while. But at the same time, though, it was and is the symbol of a new beginning. For us it was (almost) like Christmas!

Of course, we had to "postpone" this ceremonial event, because from day 1 we had to focus completely in Zimmern in order to get the business up and running there as efficiently as possible in order to produce excellent products for you. This new building is much more than just the foundation stone for meeting our customers' requirements. We are ending this year some 30% up on last year. We have also been able to develop our market leadership in Europe in the field of compact high-pressure systems.

We are full of plans for 2018, not only in the field of combiloop and combistream, but also in hydraulics. We want to renew our foremost claim for the coming year, and continue to strengthen

our positions – not least with the consolidation, reinforcement and concentration of and on our partnerships, and the development of the same.

We are very much looking forward to shaping the New Year with you, and to achieving a great deal with you. With innovations that increase efficiency, excellent qualification, customer-orientated solutions, but above all with a fabulous team, plenty of commitment and passion.

We would like to wish you and your loved ones a peaceful and blessed Christmas, and all the very best for a healthy and successful New Year!

Jürgen and Martin Müller

Once again this year, we are not sending out Christmas gifts, but will instead send a donation to our school project in Peru, the Colegio San José Obrero in Chimbote, which we support with numerous bursaries for children from financially-challenged families in order to enable as many children as possible to attend school despite the high level of poverty.

