

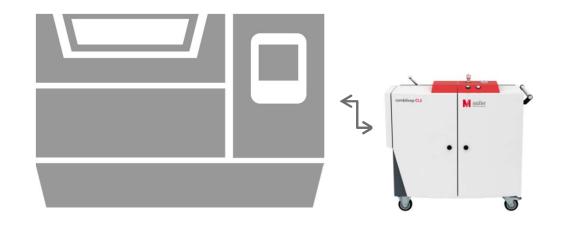
### INTRODUCTION



The calculations are based on a turning / milling centre that now operates in combination with combiloop CL3 and automatic reversible flow filter.

#### Basic data:

- // Turning/milling centre
- // Machine running times (with combiloop): 209 days a year / 21 hours a day
- // Machine hour rate: approx. € 68/hour





# LONGER TOOL SERVICE LIFE

	Characteristic	Benefit
Without combiloop CL3		
Drill wear after 150,000 turned parts	107 drills (incl. regrinding)	
Costs per drill	96,00€	
Total costs per drills	107 x 96,00 €	10.272,00 € per year
With combiloop CL3		
Longer tool service life:	7 times more	
Drill wear after 150,000 turned parts	15 drills (incl. regrinding)	
Costs per drill (internally cooled)	320,00€	
Total costs per drills	15 x 320,00 €	4.800,00 € per year
Potential savings with combiloop per machine		5.472,00 € per year





# DRILLING WITHOUT CHIP REMOVAL

	Characteristic	Benefit
Without combiloop CL3		
Chip removal	required	
Machining time for 150,000 turned parts	209 production days	
Costs based on machine hour rate:	209 days x 21 hours x 68,00 €	298.452 € per year
With combiloop CL3		
Chip removal	not necessary	
Time savings per part	up to 8 %	
Machining time for 150,000 turned parts	192 production days	
Costs based on machine hour rate:	192 days x 21 hours x 68,00 €	274.176 € per year
Potential savings with combiloop per machine		24.276,00 € per year







	Competitive product (screw pump)	combiloop CL3 (piston pump)	Benefit
Compared with rival constant			
Power consumption of the pump with maximum flow rates of 30 l/min and high pressure of 80bar	7,0 KW	4,0 KW	
Energy savings	-	3,0 KW	
Additional energy savings due to adapting pump	-	1,0 KW	
Potential savings with combiloop per machine	209 days x 21 hours x 4,0 KW x 0,15 €		2.633 € per year
Screw pumps require additional cooling:			
Additional cooling	required	not necessary	
Power consumption	Conversion of excessive power into heat	adapted	
Potential savings with combiloop per machine	209 days x 21 hours x 3,0 KW x 0,15 €		1.975 € per year





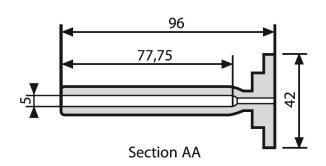


Rationalisation area	Description	Advantage	Benefit
High pressure	<ul><li>Drill wear</li><li>Working without clearing</li></ul>	Sevenfold reductions 8% time savings	5.472 € 24.276 €
Full flow or bypass filtration	<ul> <li>No filter changes, no consumables</li> <li>Improved CL life for full flow filtration</li> </ul>	Time and cost advantage 10% cost savings	1.380 € 950 €
Energy efficiency	<ul><li>Regulating pump effect</li><li>Cooling for constant pump</li></ul>	Approx. 3–4 kWh savings Does not apply to CL + CS (cost advantage)	2.633 € 1.975 €
Process reliability	<ul> <li>Improved quality output</li> <li>multishift operations possible</li> </ul>	Here, the advantage can be estimated only with caution	6.000€
Total		192 production days/year 21 hours/day	42.686 €

- // Not every one of these effects can be applied accumulatively at every customer location
- // Yet most customers will find one or two examples that they can transfer in their minds to their own situation
- // Investments pay off positive ROI achieved

#### IN-HOUSE DEEP HOLE DRILLING VERSUS OUTSOURCING





	Characteristic	Benefit
Without combile on		Dorwoon
Without combiloop		Per year
External production	134.400 parts x 0,33 €	44.352€
With combiloop CL3		
Drill wear per part	134.400 parts x 0,03 €	4.032€
Additional machine time	134.400 parts x 0,15 €	20.160 €
Cost per piece (In-House production)	134.400 parts x 0,18 €	24.192€
Potential savings with combiloop per machine		20.160 €

- // Sliding headstock automatic lathe without high pressure – deep holes could not be drilled
- // So drilling outsourced
- // This example does not illustrate the time saved by the advantage that the part is finished on the one machine!

- **//** Example from practice:
- // Part according to drawing, see Figure
- // Hole depth: 77.75 mm
- // Hole diameter: 5 mm
- // 192 production days outputting 700 parts a day
- // Total annual production approx. 134,400 parts

